

# SYI LANKA INVESTMENT AND BUSINESS CONCLAVE, 2019

# ExploreNetworkCapitalise

18th - 20th June 2019 Cinnamon Grand Colombo - Sri Lanka

Organised by



#### In association with

- > Ministry of Foreign Affairs
- Ministry of Development Strategies and International Trade
- > Ministry of Industry & Commerce
- > Board of Investment of Sri Lanka
- > Department of Commerce
- > Sri Lanka Export Development Board
- > Sri Lanka Convention Bureau

# Explore

- Network
- Capitalise

18th - 20th June 2019

Cinnamon Grand Colombo Sri Lanka





The Ceylon Chamber of Commerce presents an opportunity to be introduced to the emerging preferred destination for investments in Asia – Sri Lanka.

Sri Lanka Investment and Business
Conclave 2019 offers the perfect blend
of opportunities aimed at enriching
institutional, corporate and individual
investors and business houses with a
comprehensive set of guidelines for
their investment decisions, and act as a
networking opportunity for
introductions to potential business
partners with a view of establishing
partnerships in Sri Lanka.

# Why Attend?



Attractive destination for investments and business opportunities



Updates on new business and investment opportunities



Understanding the policies and regulations of Sri Lanka



Expose participants to new ideas, contacts, resources and insights into best practices



New feature to explore Sri Lanka

Business with Leisure – Spouse Programme to enjoy your visit to Sri Lanka

We are glad to offer our services for necessary follow up action to ensure that you conclude successful business tie ups. Contact the Conclave 2019 Secretariat for further details

Gateway to the world – located in dynamic Asia with easy access to air and sea routes of the world.

Opportunities to further enhance the outreach to promote products once the proposed FTAs are in operation with China, Malaysia, Japan and Thailand in addition to existing FTAs with India, Pakistan and Singapore

Growing economic Hub with favourable policies – Colombo Port City Project

Fast developing infrastructure opportunities through the Western Region Megapolis Project

Strong policies in place for protecting international investors and business partners

High quality of Life

Sri Lanka's proposed Financial City aims to become the prominent financial hub in the region and it has commenced to attract foreign investments from Indian, South Asian, and Middle East region as well as from European countries

**Educated and Adaptable Workforce** 

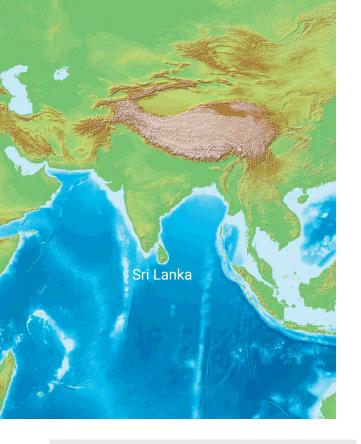
New urbanization initiatives with new opportunities for investment

One of the lowest corporate tax rates in the region

Colombo has the potential to serve as a subsidiary market for eastern and western giants since it is located midway between the major financial markets such as London, Frankfurt, Dubai to the West / and Tokyo, Hong Kong, Singapore and

Sydney to the East.





# Introduction and Geography

#### LOCATION

The island of Sri Lanka lies in the Indian Ocean, to the southwest of the Bay of Bengal. It is separated from the Indian subcontinent by the Gulf of Mannar and the Palk Strait and is located about 31 Kilometers off the southern coast of India.

Latitude - 5° 55' to 9° 50' north

Longitude - 79° 42' to 81° 52' east

650km north of the equator

#### **AREA**

Total area 65,610 sa.km

Land area 62,705 sg.km Inland waters 2,905 sq.km

## **TOPOGRAPHY**

The coastal areas and northern half are flat, the mountainous.

#### **BUSINESS HOURS**



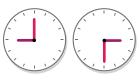
#### Government

8.30am - 4.30pm



#### **Private Sector**

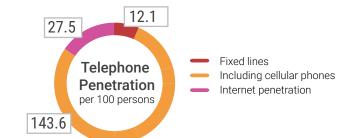
8.00am - 5.00pm



#### Banks

9.00am - 3.30pm (Customer hours)

## **COMMUNICATION**



# **CURRENCY (CODE)**



central and south central areas are hilly and

#### **SOCIAL INDICATORS**

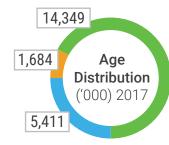
Mid-year Population



0-14 Yrs

15-64 Yrs

65 years and over



# **Growing Economic Hub** With Favourable Policies

#### **ECONOMY**

**OUTPUT (2017)** 

**GDP** 

at current market prices (Rs. Billion)

13,289

at current market prices (Rs. Billion)

12,933

Per capita GDP at market prices (Rs.)

619,729

Per capita GDP at market prices (US\$):

4.065

**REAL OUTPUT** 

(percentage change) 2017

**GNI** : 3.1%

**GDP** : 3.3% Sectoral Classification of GDP (2017)



Agriculture



Industry 46



Services

**TRADE - 2017** 

Exports (US\$ mn) (Excludes Re-imports)

11,360

Imports (US\$ mn) (Excludes Re-imports)

20,980

**Trade Balance** 

(US\$ mn)

-9619

# **National Export Strategy of Sri Lanka** 2018 - 2022

Sri Lanka is on the cusp of transforming its export industry through the implementation of a National Export Strategy (NES) which was launched in 2018. The NES of Sri Lanka was developed under the aegis of the Ministry of Development Strategies and International Trade (MODSIT) and the Sri Lanka **Export Development Board with financial support** from the EU as part of the 'EU-Sri Lanka Trade-Related Assistance: Increasing SMEs' Trade Competitiveness in Regional and EU Markets' project. The NES was developed on the basis of the process, mehtodology and technical assistance of the International Trade Centre (ITC), Geneva within the framework of its Trade **Development Strategy Programme.** 

Six focus sectors for innovation and export diversification under NES

- IT-BPM 1.
- 2. Wellness Tourism
- **Boat Building**
- **Electrical and Electronic Components**
- Processed Food and Beverages
- **Spices and Concentrates**

# **Focus Sectors**



Agriculture

Cultivation and processing of fruits, vegetables, herbs and spices, Deep Sea Fishing & rearing/ processing of fish, Animal husbandry projects, Horticulture / Floriculture



#### **Apparels**

Apparel manufacturing, Textile and Fabric Manufacturing, Garment Accessories, Garment related Services such as Garment washing, Textile testing, Screen printing etc.



#### Education

Branch campuses of leading Foreign Universities, Higher Educational Institutes, Hospitality / Tourism / Hotel Management, Design Development, Engineering, Nursing, Maritime Training



## **Export Manufacturing**

Rubber, PVC Products Cement, Minerals (processing), Metal, Transport, Equipment, Gem & Jewellery, Electrical & Electronics, Ceramic, Paper, Leather, Chemicals, Pharmaceutical, Boats, Food (processing), Tea, Wood, Coir



## **Export Services**

Shipping services, Other marine services (shipping services, crew exchange etc), Printing services, Management consulting services, Aviation Services, Automation services, Other export services, Enterpot Trading, Logistic Service, Regional Operating Headquarters



#### Infrastructure

Housing and Property Development, Shopping & Office Complex, Mixed Development Projects, Hospital Services and Medical Services, Warehousing & Logistic Services, Exhibition Centers, Industrial Parks, Construction of Highways and Railways



#### **Knowledge Services**

IT Software Development, KPO / BPO Industry, IT and IT Enabled Services, IT Training Sectors.



#### Tourism and Leisure

Hotels / Resorts / Villas, Higher-end restaurants, Leisure / Entertainment and Theme Parks, Tourist transport: Domestic and International Sea & Air transport, Meeting Incentive Convention and Exhibition: MICE, Domestic and International Air transport / Water-based transport, Skill Development: Hotel / Hospitality Training Institutes



Other

Power & Energy,
Telecommunications and Related
Services, Ports Development,
Distribution of Petroleum related
products such as LPG & LNG,
Recycling of Waste

# A Glimpse of Sri Lanka Investment and Business Conclave

2016

127 Delegates

136

27

Countries

"This very first trip of mine to Colombo has opened my eyes on the potential of your most loved country "



Unlocking New Opportu

Potential

0th March 2016 on Grand Color " Conclave 2016 was a well-organised and relevant event for any business considering doing business in Sri Lanka "

2017

Srilanka

New

for Po

24

The Online Registration and Business Matchmaking was superior in my experience. Highly productive Interchanges took place "



2018

"In my opinion the Conference was very successful. I personally had opportunity, like the other participants, to meet interesting businessmen from Sri Lanka and foreign representatives"



"I believe that this Conference will serve to promote better and closer relations between businessmen of Sri Lanka and Serbia"





#### Strategic Partners



Ministry of Foreign Affairs

Ministry of Development Strategies and International Trade

Department of Commerce

Ministry of Industry & Commerce



Board of Investment of Sri Lanka



Sri Lanka Export Development Board



Sri Lanka Convention Bureau



#### **Knowledge Partner**



Creating Markets, Creating Opportunities

#### Supporting Partners



Official IT Partner E-W Information Systems



Beijing Lansing Overlook International Exhibition Co. Ltd.



Confederation of Asia-Pacific Chambers of Commerce and Industry



Official Airline SriLankan Airlines



**Communication Partner** Lanka Communication Services (Pvt.) Ltd.

## **Registration of Delegates**

**17th June** – 11.00 am to 5.00 pm **18th June** - 09.00 am to 4.00 pm

#### **DAY 01**

#### 18th June 2019

#### Inauguration

05:30 pm - 06:00 pm Arrival of Participants to Oak Room, Cinnamon Grand

**06:00 pm - 07:30 pm** Inauguration

**07:30 pm – 09:00 pm** Strategic Networking Reception

#### **DAY 02**

#### 19th June 2019

08:30 am - 09:20 am Strategies for Growth

1. Opportunities in Trade and Investment

2. National Export Strategy

3. Port City Colombo

09:20 am - 10:00 am Panel discussion on Exploring the Foreign Direct Investment, Tax and

Sector landscape

**10:00 am - 10:30 am** Tea Break

**10:30 am - 01:30 pm** B-2-B (Business to Business) and

G-2-B (Government to Business) Meetings

01:30 pm - 02:30 pm Working Lunch

**02:30 pm - 05:00 pm** B-2-B Meetings/ G-2-B Meetings

05:00: pm - 06:00 pm Networking and end of official programme

#### **Spouse Programme**

18th June - Invitation to attend the Inauguration/ Strategic **Networking Reception** 

Visits to the following places (Group transport will be provided)

#### 18th June 2019

- > Gangaramaya Buddhist Temple
- > Colombo City Centre
- > Odel Mall
- > Zam Gems Jewellery Centre

#### 19th June 2019

- > Paradise Road
- > Laksala
- > Lunch at the Cinnamon Grand
- > Spa Ceylon
- > Siddhalepa Ayurvedic Spa

#### **DAY 03**

#### 20th June 2019

#### Post Event Tour Programme

Colombo to Kandy and return on the same day - Pinnawela Elephant Orphanage, Temple of Tooth Relic Sri Dalada Maligawa, Lankathilaka Temple, Gadaladeniya Temple, Athentic Sri Lankan Lunch at Spice Garden



# **How to Participate**

Please return the enclosed Registration Form duly perfected in BLOCK LETTERS to the "Sri Lanka Investment & Business Conclave 2019" Secretariat along with your Participation Fee, on or before 1st May 2019. Your registration is subject to receipt of the complete payment.

Payment could be made online www.invest-srilanka.lk or via Bank Draft drawn in favour of 'The Ceylon Chamber of Commerce' or by Telegraphic Transfer as given below:

#### **Bank details**

Bank: Hatton National Bank Limited

**Branch:** City Office

**Account Name:** The Ceylon Chamber of

Commerce - Special A/c

Account No: 002-010276741

Swift Code: HBLILKLX

Address: 16, Janadhipathi Mawatha,

Colombo 01, Sri Lanka.

## Entry Requirements

A Business Visa is issued to foreign nationals who visit Sri Lanka for business purposes for short periods of time. This visa may be issued for single or double journeys.

Access http://www.eta.gov.lk

Two days' event including high-level strategic networking reception, Sri Lanka Investment & Business Conclave 2019, B2B Meetings

Delegate Fee - US\$ 300 per participant

Special discounted rates offered to Delegates attended the Conclave 2016, 2017 or 2018 -US\$ 275 per participant

Spouse Fee - US\$ 60

Post Event Tour to Kandy - US\$ 60 per participant inclusive of all entrance tickets to places of visit and lunch

#### A better way to connect



Get 15% Discount on Economy Class Get 10% Discount on Business Class



SriLankan Airlines would offer all participants and accompanying persons a 15 % discount on Economy Class Airfare and a 10% discount on Business Class Airfare (on the prevailing market fare at the time of ticketing) for purchase of tickets for registered delegates travelling to SriLankan Airlines online stations which presently are as follows

#### **Indian Sub Continent**

Delhi, Mumbai, Chennai, Cochin, Bangalore, Trichy, Trivandrum, Madurai, Hyderabad, Coimbatore, Pakistan, Maldives, Seychelles, Bangladesh

#### **Far East**

Singapore, Beijing, Kuala Lumpur, Bangkok, Shanghai, Canton, Tokyo, Indonesia, Melbourne

#### Middle East

Dubai, Abu Dhabi, Riyadh, Dammam, Jeddah, Doha, Kuwait, Muscat, Bahrain

#### Europe

London

**Please note** that to avail of these discounts, ticketing will have to be done directly at SriLankan Airlines Offices and not through Agents. All taxes needs to be paid separately and are not discountable.

You may find all contact details of SriLankan Airlines offices from corporate website

http://www.srilankan.com/en\_uk/coporate/contact

## ▶ For further details contact the

# Sri Lanka Investment & Business

Conclave 2019 Secretariat

The Ceylon Chamber of Commerce
No.50 Navam Mawatha Colombo 2 Sri Yanka

Tel: +94 11 5588818, 5588888, 5588800

Fax: +94 11 2449352, 2381012

E-mail: investsrilanka@chamber.lk\ www.invest-srilanka.lk

# **Accommodation**



#### Cinnamon Grand Hotel

77, Galle Road, Colombo 03, Sri Lanka Tel: +94 11 243 7437 Fax: +94 11 244 9280

#### **Deluxe Room**

\*\*\*

Room Only USD 125 Single BB USD135 Double BB USD145



#### Taj Samudra Colombo

★ ★ ★ ★ ★
No. 25 Galle Face Centre Road,
Colombo 3, Sri Lanka.
Tel: +94 11 244 6622
Fax: +94 11 243 7208

#### **Deluxe City Facing**

Room Only Single BB USD125 USD138



#### Hilton Colombo

No 2 Sir Chittampalam A Gardiner Mawatha, Colombo 02, Sri Lanka.

Tel: +94 11 249 2019 Fax: +94 11 254 4657

Room Only Single BB Double BB USD125 USD135 USD145



## Jetwing Colombo Seven

57, Ward Place, Colombo 07, Sri Lanka. Tel: +94 11 255 0200 Fax: +94 11 269 5516

**Deluxe Room Single** Room Only Single BB USD120 USD140

**Deluxe Room Double** Room Only Single BB USD130 USD150



#### Cinnamon Lakeside Hotel

115, Sir Chittampalam A.Gardiner Mawatha, Colombo 02, Sri Lanka.

Tel: +94 11 249 1000 Fax: +94 11 254 4211

#### **Superior Room**

\*\*\*

Room Only Single BB Double BB USD 125 USD134 USD143



#### Kingsbury Hotel

\*\*\*

48, JanadhipathiMawatha, Colombo 01, Sri Lanka.

Tel: +94 11 242 1221 Fax: +94 11 243 7326

#### **Superior Ocean View**

Room Only Single BB Double BB USD135 USD134 USD143



#### Ramada Colombo

30 Sir Mohamed Macan Markar Mawatha, Colombo 03, Sri lanka.

Tel: +94 11 242 2001 Fax: +94 11 244 7977

Room Only Single BB USD95 USD105

1 ★ ★ ★



#### Shangri-La Hotel Colombo

1, Galle Face, Colombo 02, Sri Lanka. Tel: +94 11 788 8288

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**Deluxe Lake View** Single Room Double Room

USD 135 USD145

Deluxe Ocean View Single Room Double Room

USD 145 USD155



#### Movenpick Hotel Colombo

24, Dharmapala Mawatha Colombo 3, Sri Lanka. Tel: +94 11 745 0450 Fax: +94 11 772 3723

#### **Deluxe Ocean View**

\*\*\*

Room Only Single BB USD136 USD146



#### \*Cinnamon Red

59, Ananda Coomaraswamy Mawatha, Colombo 03, Sri Lanka.

Tel: +94 11 214 5145 Fax: +94 11 214 5146

#### **Standard Room**

Room Only Single BB Double BB USD85 USD93 USD101

Hotel Room Rate	es are subjec	t to prevailing	Taxes in	Sri Lanka
	,	1 5		

- ☐ Check in time 01.00 p.m.
- ☐ Check out time 12.00 noon
- ☐ Airport Transfers could be arranged by the Hotel
- ☐ Room charge equivalent to one night stay will apply in case of no show and cancellation made 2 days before check in date stated in the Registration Form
- ☐ Payment through Credit Cards is accepted and will be based on the prevailing Rates of Exchange
- Online Hotel Room Reservation could done via www.invest-srilanka.lk with effect from 1st March 2019

# **Registration Form**

Please complete in  $\ensuremath{\mathsf{BLOCK}}$  LETTERS and return along with your payment before 1st May 2019 to:

Sri Lanka Investment & Business Conclave 2019 Secretariat The Ceylon Chamber of Commerce No.50 Navam Mawatha Colombo 2 Sri Lanka

Date received ..... Registration No -----

For Official Use Only

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Delegate Details								
Name of Organisation								
Mailing Address								
Country		Tel. (D	irect)			Fax		
E-mail			Website					
Company Profile (Maximum 6 lines)								
Name of Participant H.E./Prof./Dr./Mr./Ms.						Designa	ation	
Passport Number	Date of Expiry		Mobile			E-mail		
If you are interested in attending the follow	<b>ring</b> (Please mark 'x' in t	he box)						
18th June - Inauguration/Networking Reception       19th June - B-2-B Meetings       19th June - G-2-B Meetings       20th June - Post Event Tour         19th June - Session on Strategies for Growth       19th June - Panel discussion       19th June - Networking Session								
Name of the Spouse (Prof./Dr./Mr./Mrs)  18th June - Morning / Afternoon Gangaramaya Buddhist Temple - Colombo 2 www.gangaramaya.com Colombo City Centre - Colombo 2 www.colombocitycentre.lk Odel Mall - Colombo 7 www.odel-mall.com Zam Gems Jewellery Centre - Colombo 4 www.zamgems.com  Passport Number  19th June - Morning Shopping - morning from 10.00 a.m. onwards Paradise Road Colombo 7 - www.paradiseroad.lk Laksala Colombo 7 - www.laksala.gov.lk  Paradise Road Colombo 7 - www.paradiseroad.lk Laksala Colombo 7 - www.laksala.gov.lk  20th June - Post Event Tour					n. onwards aceylon.com			
Name of Participant H.E./Prof./Dr./Mr./Ms.						Designa	ation	
Passport Number	Date of Expiry		Mobile			E-mail		l
If you are interested in attending the following (Please mark 'x' in the box)								
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Name of the Spouse (Prof./Dr./Mr./Mrs)  18th June - Morning / Afternoon Gangaramaya Buddhist Temple - Colombo 2 www.gangaramaya.com Colombo City Centre - Colombo 2 www.colombocitycentre.lk Odel Mall - Colombo 7 www.odel-mall.com Zam Gems Jewellery Centre - Colombo 4 www.zamgems.com  Passport Number  19th June - Morning Shopping - morning from 10.00 a.m. onwards Paradise Road Colombo 7 - www.paradiseroad.lk Laksala Colombo 7 - www.laksala.gov.lk Shopping - morning from 10.00 a.m. onwards Passport Number  19th June - Afternoon from 2.30 p.m. onwards Ayurvedic and Herbal Treatment (Discounted Vouchers will be provided) Spa Ceylon - Colombo 3 www.lk.spaceylon.com Siddhalepa Ayurvedic Spa - Colombo 7 www.siddhaleparesort.com								

\* 18th and 19th June 2019 - Cost includes return group transport to the places of interests only. Services consumed/purchases made to be settled direct to the relevant facility provider.

## **B-2-B Meetings**

Sectors of interests to invest/set up Joint Ventures / Technology Transfer/ Outsource/ Export/ Import/ Other. It is compulsory that you **visit www.invest-srilanka.lk** to identify and select more specific areas of interest in order to schedule B2B Meetings with matching investor/business partners. - (Please mark 'x' in the box)

Focused Sector/ Area	Invest	Joint Venture	Technology Transfer	Outsource	Export	Import	Other		
Agriculture									
Apparel									
Export Manufacturing									
Export Services									
Infrastructure									
Knowledge Services									
Tourism and Leisure									
Power and Energy									
Telecommunications and Related Services									
Ports Development									
G-2-B Meetings  Do you wish to attend the G-2-B Meetings with officials of the Government Instititions on 19th June 2019? If so, select a maximum of 03 institutions given below (Please not that the appointments will be made subject to availability) - (Please mark 'x' in the box)  Board of Investments of Sri Lanka Ministry of Industry and Commerce Ministry of Megapolis and Western Region Development  Registrar of Companies Sri Lanka Export Development Board Any Other? Please Specify  Hotel Reservation: Need Assistance On own  Preferred Hotel  Please make a reservation for: (kindly circle the dates you wish to reserve hotel accommodation)									
Single Room Number of	days		Dates: JUN 17	JUN 18 JUN	JUN 20	JUN 21 201	9		
Double Room Number of	days		Dates: JUN 17	JUN 18 JUN	JUN 20	JUN 21 201	9		
Please provide me (Please mark 'x' in the Visa Letter to apply for visit to visit Sri Lan I am aware of the Cancellation Policy stat By or before 15th April 2019 – full refund of Re By or before 30th April 2019 – 50% refund of Re By or before 10th May 2019 – 25% refund of Re After 30th May 2019 – No refund Refunds will be made three weeks after the core	ed below egistration Fe egistration Fe egistration Fe	ee ee		SD.60.					
Name				Signature					